

P. O. Box 385 – 50309 KAIMOSI

PROCUREMENT OFFICE

P.O BOX 385-50309 KAIMOSI E-mail: procurement@kafu.ac.ke,Website wwwkafu.ac.ke

REQUEST FOR QUOTATION FOR THE E-LEARNING SYSTEM UPGRADE, RESTRUCTURING AND FEATURE ENHANCEMENTS (OPEN TENDER)

QUOTATION NO. KAFU/ODEL/E-LEARNING/106/2022-2023

RFQ IS RESERVED FOR AGPO REGISTERED BIDDERS

WOMEN, YOUTH AND PEOPLE LIVING WITH DISABILITY

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REQUEST FOR QUOTATIONS (RFQ)

T -	
	 m:
	otation Title
Quo	tation Reference Number
1.	The Kaimosi Friends University <i>invites</i> you to submit quotations for supply of services as indicated in detail in "Table A. Schedule of Requirements and Specifications". The quotation shall follow the instructions and documents in this RFQ document and shall be in English Language. Tenderers may obtain further information during office hours from 8.00am to 5.00 pm at the address given below.
2.	Quotations shall be submitted in accordance with the instruction in Part 1: Quotation Procedures and in a sealed envelope clearly indicating name and address of tenderer, the quotation name and title and must reach the Procuring Entity at the address indicated below not later than 12:00 noon on or before Tuesday 11/4/2023. Quotations can be delivered by registered mail, courier or hand delivery at the tenderer's option. Late quotations shall be rejected.
3.	Enquiries regarding this quotation may be addressed to In-Charge procurement Kaimosi Friends University.
4.	Any resulting contract shall be subject to the terms and conditions detailed in Part 3: Contract.
5.	Please inform by email or express mail the undersigned within one day of receipt of this RFQ if you will not be submitting a quotation.
<u>A</u>	ddress for Submission of Quotations.
	Kaimosi Friends University
	P.O. BOX 385-50309 Kaimosi,
	E-mail: procurement@kafu.ac.ke, Website www.kafu.ac.ke
Your	rs sincerely,
Nan	ne and designation
Sign	pature

PART 1: INSTRUCTIONS TO TENDERERS

- 1. **Tenderers are advised to read carefully** these instructions and the Conditions of Contract in Part 3: Contract, before preparing the quotation. The standard forms in this RFQ may be photocopied for completion but the Tenderer is responsible for their accurate reproduction. The <u>term Tenderer</u> shall mean the firm or person invited to submit a quotation. The <u>term Quotation</u> herein shall mean the quotation submitted as usually understood in public procurement.
- 2. **Validity of Quotations:** The quotation will be held valid for seven (7) days from the date of submission.
- 3. The Quotation shall consist of completed Tables A, B and C and the Form of Quotation all indicated in Part 2 of this Request for Quotations, and documents to evidence Eligibility and Conformity to Technical Specifications.
- 4. **Sealing and Marking of Quotations:** Quotations in one "one original" should be sealed in a single envelope, clearly marked with the **Quotation Reference Number** in the RFQ, the Tenderer's name and the name of the Procuring Entity. Envelopes should be sealed in such a manner that opening and resealing cannot be achieved undetected.
- 5. **Submission of Quotations:** Quotations, and any alternatives if allowed as per Item 11 below, should be submitted to the address below, on or before the date and time indicated in sub-item 4 below. Late quotations will be rejected.

Address for Submission of Quotations.

Kaimosi Friends University

P.O. BOX 385-50309 Kaimosi,

E-mail: procurement@kafu.ac.ke, Website www.kafu.ac.ke

Quotation Box outside the Procurement Office (hand delivered or couriers)

Date of Submission	
Time of Cubmission	
Time of Submission	

- 6. **Opening of Quotations**: Quotations will be opened immediately after the closing date and time specified in item 5 (4) above, by at least three appointed officials of the Procuring Entity.
- 7. **Tenderer Eligibility:** Tenderer must submit Documentary evidence to show His/her eligibility to be awarded a contract to cover each of the following: (i) certificate of registration, and (ii) valid tax compliance certificate for the previous Financial Year. (iv) AGPO Certificate (where applicable). The Tenderer shall also complete attached forms to confirm eligibility and non-existence of a conflict of interest in relation to this procurement requirement by signing the attached Forms.
- 8. **Invitation not transferable:** This invitation is not transferable to other firms or individuals not so invited.
- 9. **Goods Eligibility:** Tenderer must submit as evidence documents to show the country of origin of any goods to be supplied or incorporated in the work or services
- 10. **Technical Specifications:** Documentary evidence to show that the goods meet the technical specifications.
- 11. **Alternative Quotations:** Tenderers **not permitted** to submit alternative quotations for goods. Only the alternatives, if any, of the Tenderer with the winning quotation conforming to the basic technical requirements shall be considered by the Procuring Entity.
- 12. **Currency:** Quotations shall be priced in Kenya Shillings. Quotations in other currencies will be rejected if not allowed.

The Procuring Entity not allow quotations in foreign currency.

- 13. **Evaluation of Quotations**: The evaluation of quotations will be conducted using the procedure set out below:
 - i) Preliminary examination to determine Tenderer eligibility:
 - a) Attach a valid Tax compliance certificate
 - b) Attach a certificate of Registration/Incorporation
 - c) Attach a valid AGPO certificate
 - d) Attach a valid Business Permit
 - e) Attach certificate from ICT Authority for ICT system services and networks
 - f) At least two key personnel with cloud certification- Attach certificate from relevant body
 - g) Attach evidence of having done similar nature of work from a University- Evidence inform of contract-For cloud hosting, migration and support services
 - ii) Technical examination to determine goods eligibility, compliance with technical specifications and commercial responsiveness. Quotations failing this stage will be rejected and not considered in next stage.
 - iii) Financial comparison of quotations to determine the lowest evaluated quotation. In case foreign currency is allowed, for comparison purposes only, foreign currency quotations will be converted to Kenya shillings using the exchange rates published by the Central Bank of Kenya on the day of submission of quotations.
- 14. **Lowest Evaluated Quotation:** The <u>lowest evaluated</u> quotation shall be recommended for award of contract.
- 15. Award of contract: Award of contract shall be by placement of a Letter of Acceptance or Local Purchase Order in accordance with Part 3: Contract. The currency of award and payment shall be currency in which the quotation was submitted. Unsuccessful tenderers who responded will be notified of the accepted quotation, indicating the name and the amount of the accepted quotation
- 16. **Right to Reject**: The Procuring Entity reserves the right to accept or reject any quotation or to cancel the quotation process and reject all quotations at any time prior to contract award.

QUOTATION AND QUALIFICATION DOCUMENTS

<u>Instructions to Tenderer</u>. Tenderer must complete and submit as part of the Form of quotation.

- (i) SCHEDULE OF REQUIREMENTS TABLE
- (ii) FORM FOR DISCLOSURE OF INTEREST
- (iii) CERTIFICATE OF INDEPENDENT QUOTATION DETERMINATION
- (iv) SELF-DECLARATION FORM
- (v) FOREIGN TENDERER 40% RULE(where provided)

FORM OF QUOTATION [To be completed by Tenderer]

Ç	Quotation Addressed to (Procuring Entity)			
Г	Date of Quotation			
Ç	Quotation Reference Number:			
S	Subject of Quotation			
1.	 We have examined and have no reservations to the R content and intent. 	equest for Quotation de	ocument, and understand its	full
2.	2. In compliance with your request for quotations date	d	, referenced above, we offer	r to
	2. In compliance with your request for quotations date(specify one of supp cover and conform to our pricing listed in the attached of Kenya Shillings	in Table B. Quotation(in words)	Submission TABLE at a total	ces) to al price
	OR in Foreign Currency (<i>if allowed</i>), Currency	amount	(in words)	
3.	3. We confirm that we are eligible to participate in publi Part 1: INSTRUCTIONS TO TENDERERS.	e procurement and mee	t the eligibility criteria specif	fied in
4.	4. We also confirm that the(go provided (select one) conform to the SCHEDULE Owith technical specifications listed in PART 2: SCHED	ods to be supplied/wor PF REQUIREMENTS PULE OF REQUIREMI	ks to be constructed/services TABLE below and in confo ENTS of this RFQ Document	s to be ormity
5.	5. We undertake to adhere by the Code of Ethical Condu available from(specify website) d resulting contract.			
6.	6. We confirm that the prices quoted are fixed and firm fo contract and will not be subject to revision or variation		dity period and performance	of the
<i>7</i> .	7. The validity period of our quotation is: deadline (number to be same as in the instructions to T	days from the enderers).	time and date of the submiss	sion
8.	8. We confirm we are not submitting any other Quotatio any other Quotation as a Joint Venture member or as a s		m, and we are not participati	ing in

- 9. We, along with any of our subcontractors, suppliers, Engineer, manufacturers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to a temporary suspension or a debarment imposed by the Public Procurement Regulatory Authority or any other entity of the Government of Kenya, or any international organization.
- 10. We hereby certify that we have taken steps to ensure that no person acting for us or on our behalf engages in any type of Fraud and Corruption.
- 11. We hereby certify and confirm that the Quotation is genuine, non-collusive and made with the intention of accepting the contract if awarded. To this effect we have signed the "Certificate of Independent Quotation Determination" attached below.
- 12. We, the Tenderer, have completed fully and signed the **FORM FOR DISCLOSURE OF INTEREST** interest of the firm in the Procuring Entity, attached below.

The Delivery/Completion period offered is:_warranty period offered is	_weeks.	_days from date of acceptance of	Quotation. The
Quotation Authorized by:			
Name and designation			
Signature:			

i) SCHEDULE OF REQUIREMENTS TABLE

(Procuring Entity will complete the list of items to be same as those on Part 2 Table A. Schedule of Requirements and Technical Specifications and tenderer should complete columns D and E).

ii)	FORM FOR DISCLOSURE OF INTEREST	- Interest of the Firm in the Procuring Entity.
-----	---------------------------------	---

i)	Are there any person/persons in	(Name of Procuring	Entity) who has/hav	e an interest or
	relationship in this firm? Yes/No	••		

If yes, provide details as follows.

	Names of Person	Designation in the	Interest or Relationship with
		Procuring Entity	Tenderer
1			
2			
3			

ii) Conflict of interest disclosure

	Type of Conflict	Disclosure YES OR NO	If YES provide details of the relationship with Tenderer
1	Tenderer is directly or indirectly controls, is controlled by or is under common control with another tenderer.		
2	Tenderer receives or has received any direct or indirect subsidy from another tenderer.		
3	Tenderer has the same legal representative as another tenderer		
4	Quotation has a relationship with another tenderer, directly or through common third parties, that puts it in a position to influence the quotation of another tenderer, or influence the decisions of the Procuring Entity regarding this quotation process.		
5	Any of the Tenderer's affiliates participated as a consultant in the preparation of the design or technical specifications of the works that are the subject of the quotation.		
6	Tenderer would be providing goods, works, non-consulting services or consulting services during implementation of the contract specified in this Quotation Document.		
7	Tenderer has a close business or family relationship with a professional staff of the Procuring Entity who are directly or indirectly involved in the preparation of the Quotation document or specifications of the Contract, and/or the Quotation evaluation process of such contract.		
8	Tenderer has a close business or family relationship with a professional staff of the Procuring Entity who would be involved in the implementation or supervision of the Contract.		
9	Has the conflict stemming from such relationship stated in item 7 and 8 above been resolved in a manner acceptable to the Procuring Entity throughout the quotation process and execution of the Contract?		

iii) CertificationOn behalf of the Tenderer, I certify that the information given above is complete, current and accurate as at the date of

submission.		
Full Name		
Title or Designation		
)
(Signature)	(Date)	_)

iv) CERTIFICATE OF INDEPENDENT QUOTATION DETERMINATION

I, the	e und	ersigned, in submitting the accompanying Letter of quotation to the
		[Name of Procuring Entity] for: [Name and number of quotation] in response to the request for tenders made by:
1 (1	r .·	[Name of Tenderer] do hereby make the following statements
tnat	certi	fy to be true and complete in every respect:
Icer	tify, o	n behalf of [Name of Tenderer] that:
1.	Iha	ve read and I understand the contents of this Certificate;
2.		derstand that the Tenderer will be disqualified if this Certificate is found not to be true and complete in every sect;
3.		the authorized representative of the Tenderer with authority to sign this Certificate, and to submit the tation on behalf of the Tenderer;
4.		the purposes of this Certificate and the quotation, I understand that the word "competitor" shall include any vidual or organization, other than the Tenderer, whether or not affiliated with the Tenderer, who:
	a)	has been requested to submit a quotation in response to this request for quotations;
	b)	could potentially submit a quotation in response to this request for quotations based on their qualifications, abilities or experience;
5.	The	Tenderer discloses that [check one of the following, as applicable]:
	a)	The Tenderer has arrived at the quotation independently from, and without consultation, communication, agreement or arrangement with, any competitor;
	b)	the Tenderer has entered into consultations, communications, agreements or arrangements with one or more competitors regarding this request for quotations, and the Tenderer discloses, in the attached document(s), complete details thereof, including the names of the competitors and the nature of, and reasons for, such consultations, communications, agreements or arrangements;
6.		articular, without limiting the generality of paragraphs (5)(a) or (5)(b) above, there has been no consultation, agreement or arrangement with any competitor regarding:
	a)	prices;
	b)	methods, factors or formulas used to calculate prices;
	c)	the intention or decision to submit, or not to submit, a quotation; or
	d)	the submission of a quotation which does not meet the specifications of the request for quotations; except as specifically disclosed pursuant to paragraph (5) (b) above;
7.	rega for	addition, there has been no consultation, communication, agreement or arrangement with any competitor arding the quality, quantity, specifications or delivery particulars of the works or services to which this request tenders relates, except as specifically authorized by the procuring authority or as specifically disclosed suant to paragraph (5)(b) above;
8.	indi Cor	terms of the quotation have not been, and will not be, knowingly disclosed by the Tenderer, directly or rectly, to any competitor, prior to the date and time of the official quotation opening, or of the awarding of the atract, whichever comes first, unless otherwise required by law or as specifically disclosed pursuant to agraph (5)(b) above.
	Nar	me
		e
		e
	[Na	ume, title and signature of authorized agent of Tenderer and Date]

v) SELF-DECLARATION FORM

We t	he Tei	nderer		(insert name) submitting our Quotation in	respect of Quotation
No.	110 101	nderer	for		(insert quotation
Title	Desc	ription) for	101	(insert name) submitting our Quotation in (insert Name of Procuring	Entity)
DEC	LAR	E AS FOLLOWS:			
comn provi	non c ders,	ontrol with us, and any	subcontractors, suny other party invol	nal that directly or indirectly controls, is contappliers, project managers, consultants, may ved or to be involved for any part of the process.	nufacturers, service
a)				pt or fraudulent practices in the processes on as defined and/or described in the following	_
	i) ii)	the RFQ for the above Q Kenya's Public Procure		sposal Act, 2015) and its attendant Regulation	ns;
	iii)	Kenya's Anti-Corruption	on and Economic C	rimes Act, 2013; and	
	iv)	any such other Acts or R	Regulations of Gove	ernment of Kenya;	
b)		e not offered/will not offer or agents of		o any member of the board, management, sta the procuring entity);	ff and/or employees
c)		e not engaged/will not er ect quotation;	ngage in any collus	ive or corrosive practice with other tenderers	s participating in the
d)	have Ken		debarred by any e	ntity from participation in public procureme	ent proceedings of
	That	t, what is deponed to her	rein above is true t	o the best of our knowledge, information an	d belief.
Nam	e of t	he Tenderer:	[Insert comple	te name of tenderer signing the quotation]	
		he person duly authoriz name of person duly autho		otation on behalf of the Tenderer:	[Insert
Title	of th	e person signing the Q	uotation:	[Insert complete title of the person sign	ning the quotation]
Signa			bove:	. [Insert signature of person whose name ar	nd capacity are

vi) FOREIGN TENDERER 40% RULE

 $(not\ to\ be\ included\ in\ the\ RFQ\ for\ supply\ of\ goods,\ supply\ and\ installation\ of\ plant\ and\ equipment,\ insurance,\ purchase\ of\ property,\ and\ other\ RFQ\ where\ this\ rule\ may\ not\ be\ practical).$

Pursuant to the provisions in the Public Procurement and Disposal Act, 2015, a Foreign Tenderer must complete this form to demonstrate that the quotation fulfils this condition

ITEM	Description of Work Item	Describe location of Source	COST in K. shillings	Comments, if any			
A	Local Labor						
1							
2							
3							
4							
5							
В	Sub contracts from Local source	S					
1							
2							
3							
4							
5							
С	Local materials						
1							
2							
3							
4							
5							
D	Use of Local Plant and Equipme	nt					
1							
2							
3							
4							
5							
Е	Add any other items						
1							
2							
3							
4							
5							
6							
	TOTAL COST LOCAL CONTR		XXXXX				
	PERCENTAGE OF CONTRAC	T PRICE					

PART 2: SCHEDULE OF REQUIREMENTS

TABLE A. SCHEDULE OF REQUIREMENTS, TECHNICAL SPECIFICATIONS

Table A. SCHEDULE OF REQUIREMENTS AND TECHNICAL SPECIFICATIONS

[Procuring Entity to complete Columns a-d and Tenderer to complete Column Indicating YES or No and if NO indicate the specification of the offered item]

Item No	Description of Goods/works/services (Procuring Entity to select one) For Works attach drawings	Quantity	TECHNICAL SPECIFICATIONS (completed by Procuring Entity)	CONFORMITY WITH TECHNICAL SPECIFICATIONS (to be completed by Tenderer)
1	В	С	D	Е
2	Lecturer Module Upgrade and Enhancement:		Upgrade activity completion tracking Database UX improvements Gradebook UX improvements Question bank improvements New in integrations Updated TinyMCE editor Guest access to BigBlueButton	
3	Student and Learner upgrade and enhancement		 Learner interaction report Upgrade assessment completion tracking Rich text integration Exam Bank module check 	
4	Administrator Upgrade and enhancement.		 Custom reports enhancements External access to BBB sessions TinyMEC 6 editor integrations 	
5	User Training Module		 – Day on premise training for Trainers of trainer Online on-demand training 3 session 	
9				

<u>ATTACHMENTS</u>	(to be	listed	helow	and	supplied	bv	Procuring	Tentity.
ATTACIMILMIS	ITO DE	usieu	DEIDW	ana	supplied	Oy	rocuring	$z = \omega_{min}(y)$

ETC.

TECHNICAL SPECIFICATIONS FOR WORKS/SERICES

Kaimosi Friends university wants to upgrade its learning management and requires the prospective service provider to undertake the engineering of the following parts of its system as to enable continuous transition of learning from physical to online.

1	Lecturer Module Upgrade and Enhancement: Upgrade activity completion tracking Database UX improvements Gradebook UX improvements Question bank improvements New in integrations Updated TinyMCE editor Guest access to BigBlueButton
2	Student and Learner upgrade and enhancement Learner interaction report Upgrade assessment completion tracking Rich text integration Exam Bank module check
3	 Administrator Upgrade and enhancement. Custom reports enhancements External access to BBB sessions TinyMEC 6 editor integrations
4	 User Training Module 2 – Day on premise training for Trainers of trainer Online on-demand training 3 session

TABLE B. SCHEDULE OF REQUIREMENTS TABLE

 $(Procuring\ Entity\ will\ complete\ the\ list\ of\ items\ to\ be\ same\ as\ those\ on\ Table\ A.\ Schedule\ of\ Requirements\ and\ Technical\ Specifications\ and\ tenderer\ should\ complete\ columns\ c-e)$

S/NO.	SERVICE DESCRIPTION	TOTAL PRICE
	TERMS OF REFERENCE	
1.	Lecturer Module Upgrade and Enhancement: 1) Upgrade activity completion tracking 2) Database UX improvements 3) Gradebook UX improvements 4) Question bank improvements 5) New in integrations Updated TinyMCE editor 6) Guest access to BigBlueButton	
2.	Student and Learner upgrade and enhancement Learner interaction report Upgrade assessment completion tracking Rich text integration Exam Bank module check	
3.	Administrator Upgrade and enhancement. Custom reports enhancements External access to BBB sessions TinyMEC 6 editor integrations	
4.	User Training Module • 2 – Day on premise training for Trainers of trainer Online on-demand training 3 session	
тс	OTAL PRICE	

Signature: And seal/Stamp Name:
Position:
Authorised for and on behalf of (specify name of tenderer)
Date

PART 3: CONTRACT

CONTRACT AGREEMENT

(1)	THIS CONTRACT AGREEMENT is made	(specify date).
Betwe	en	
[Inser Busine	t complete name of Procuring Entity], and having its principal place of ess at	_
	t address of Procuring Entity] and t name of Supplier, or contractor or service provider], and havin	ng its principal place of business at
 [Inser	t address of Supplier, contractor or service provider].	
(2)	WHEREAS the Procuring Entity invited quotations for the Supply	of Goods/works/services (select one)
descri	ped in Table	B, i.e
descri	ption of Goods, works and Services] and has accepted a Quotat	
figure	s) (hereinafter called "the Contract Price").	
(3)	NOW THIS AGREEMENT WITNESSED AS FOLLOWS:	

- This Contract Agreement includes the following documents: 1.
- (a) Table A. SCHEDULE OF REQUIREMENTS AND TECHNICAL SPECIFICATIONS
- (b) Table B. QUOTATIONSUBMISSION TABLE
- FORM OF QUOTATION (c)
- Conditions of Contract (d)
- In consideration of the payments to be made by the Procuring Entity to the Supplier/contractor/service provider as hereinafter mentioned, the Supplier/contractor/service provider hereby covenants with the Procuring Entity to provide the Goods/works/services and to remedy defects therein in conformity in all respects with the provisions of the Contract.
- The Procuring Entity hereby covenants to pay the Supplier/Contractor/service provider (select one) in 3. consideration of the provision of the Goods/works/services (select one) and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.
- In WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with the laws (4) of Kenya.

For and on behalf of the Procuring Entity

Signed: [insert signature]

in the capacity of [insert title or other appropriate designation]

in the presence of [insert identification of official witness]

For and on behalf of the Supplier/Contractor/Service Provider (select one)

Signed: [insert signature of authorized representative(s) of the Supplier] in the capacity of [insert title or other appropriate designation] in the presence of [insert identification of official witness]

CONDITIONS OF CONTRACT

1. Language

The Contract as well as all correspondence and documents relating to the Contract exchanged by the Supplier/Contractor/Service Provider (*select one*) Provider and the Procuring Entity, shall be written in the English Language.

2. Eligibility

The goods shall have the nationality of an eligible country. All Goods and Related Services to be supplied under the Contract shall have their origin in Eligible Countries.

3. Notices

Any notice given by one party to the other pursuant to the Contract shall be in writing.

4. Governing Law

The Contract shall be governed by and interpreted in accordance with the Laws of Kenya, unless otherwise specified hereunder.

5. Settlement of Disputes

The Procuring Entity and the Supplier/Contractor/Service (*select one*) shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the Contract. If the parties have failed to resolve their dispute or difference by such mutual consultation, either the Procuring Entity or the Supplier/Contractor/Service (*select one*) may give notice to the other party of its intention to commence arbitration. The dispute shall be referred to adjudication or arbitration in accordance with the laws of Kenya.

6. Supplier/Contractor/Service Provider Responsibilities

The Supplier/Contractor/Service Provider (select one) shall supply all the Goods included in the Schedule of Requirements.

7. Contract Price

Prices charged by the Supplier/Contractor/Service Provider (*select one*) under the Contract shall not vary from the prices quoted by the Supplier/Contractor/Service Provider (*select one*) in its quotation.

8. Terms of Payment

The Contract Price shall be paid One hundred (100) percent of the Contract Price as follows (select one):

- (i) For Goods, price of goods received upon submission of a claim/invoice supported by the acceptance certificate issued by the Procuring Entity.
- (ii) For Works, upon valuation by the Contractor of the portion of the works completed, such valuation to be accepted by the Procuring Entity, payments up to final completion certificate.
- (iii) For Services, upon valuation by the Service Provider of the services completed, such valuation to be accepted by the Procuring Entity, payments up to final completion certificate

9. Inspections and Tests

The Supplier/Contractor/Service Provider (*select one*) shall at its own expense and at no cost to the Procuring Entity carry out all such tests and/or inspections of the Goods, works or Services to confirm their conformity to technical specifications.

10. Warranty

The Supplier warrants that all the Goods are new, unused, and of the most recent or current models, and that they incorporate all recent improvements in design and materials, unless provided otherwise in the contract.

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